

FIRST 90-DAY IMPACT CASE STUDY

Improving Reimbursement Performance and Quality Outcomes Through Weekly Management

BACKGROUND

A multi-facility, for-profit skilled nursing operator in Wisconsin partnered with the Engage Consulting team to implement an intensive weekly management process focused on reimbursement accuracy, comprehensive acuity capture, and improved quality performance.

The first full quarter results demonstrate the immediate and meaningful impact of this collaboration. Across the portfolio, the results validate measurable improvement in Medicaid reimbursement, strengthened Medicare Part A opportunity identification, and positive Quality Measure trajectories.

AT A GLANCE

\$54/day
Medicare
Part A rate
increase

Up to \$11.54
Medicaid
Reimbursement
gains

Upward
Quality
Measure
trajectories

- Improved acuity capture across all communities
- A \$54.00 per day increase to Medicare Part A PPD rate
- Upward Quality Measure trajectories
- Increased Medicaid reimbursement with gains of up to \$11.54 per resident per day

The implementation of a structured weekly management process drove early and measurable success across reimbursement and quality. While some metrics reflect legacy performance from periods prior to implementation, Q4 2025 results confirm that the partnership established a strong foundation for sustainable improvement in Medicaid reimbursement, Medicare Part A performance, and Quality Measure outcomes.

GET IN TOUCH

MEDICAID REIMBURSEMENT OUTCOMES

BUILDING 1

\$11.54 /day
Medicaid increase

- Increased Nursing Case Mix Index from 1.4151 to 1.5055
- Improved interdisciplinary collaboration and consistent capture of resident acuity through the weekly management process

BUILDING 2

\$7.32 /day
Medicaid increase

- Increased Nursing Case Mix Index from 1.3024 to 1.3700
- NTA points increased, adding \$1.14/day; total Medicaid increase of \$8.46/day

BUILDING 3

40% Special Care High resident days

- \$3.00/day increase in NTA Case Mix Index
- Improved documentation and recognition of resident complexity

MEDICARE PART A PERFORMANCE

 **\$51** /day portfolio-wide increase

Through consistent interdisciplinary review, multiple IPA opportunities were identified at each building. These opportunities reflect improved assessment accuracy, documentation consistency, and proactive case management, positioning each community for stronger Medicare Part A reimbursement performance.

QUALITY MEASURE OUTCOMES & PROJECTIONS

BUILDING 1

Current Rating
2 Stars (Long Stay only)

Projected Improvement



Growth Potential
36 points from a 4-star rating

BUILDING 2

Current Rating
3 Stars Overall (3 Long / 3 Short)

Projected Improvement



Future State
5 Star Long Stay while maintaining
3 Star Short Stay

BUILDING 3

Current Rating
3 Stars Overall (4 Long / 1 Short)

Projected Stability

Overall rating maintained through
April 2026

Targeted Gains
Short Stay projection: 2 Stars
Long Stay: 1 point from 5 Stars

GET IN TOUCH